

PRESS RELEASE

PLANETEL S.P.A.
MEETS THE FINANCIAL COMMUNITY
IN A ROADSHOW ORGANISED BY ALANTRA
WITH ITALIAN AND INTERNATIONAL INVESTORS
TO PRESENT THE DATA OF ITS FY 2020 FINANCIAL RESULTS

Treviolo (Bergamo), 12 April 2021 – Planetel S.p.A., parent company of a group operating nationwide in the Telecommunications sector, listed on the AIM Italia multilateral trading system organised and run by Borsa Italiana S.p.A., has announced that Tuesday 13 April it will be meeting the financial community by taking part in the Roadshow organised by Alantra - the Company's Corporate Broker - with Italian and international investors, to whom it will present the financial results for the year ending 31 December 2020.

Planetel will be represented at the **Alantra** roadshow - an opportunity for presenting the company, its FY 2020 financial results and its Business Model to the market - by its Chairman and CEO **Bruno Pianetti** and Managing Director **Mirko Mare**, who will take part in a busy day of virtual one-to-one and small group meetings via links to Italian and international professional investors representing 10 asset management firms in Italy, France, Germany, the UK and Malta.

*"This roadshow - part of a packed schedule of meetings planned by Alantra - is a chance to meet the financial market, following on from the excellent FY 2020 financial results," declared **Planetel Chair and CEO Bruno Pianetti**, "and illustrate our business plan and our Group's growth prospects to Italian and international investors not yet familiar with our organisation. Thanks to the funds collected during the IPO and the excellent results achieved during FY 2020, we are intending to bring forward to 2021 some of the investments planned for 2022 and 2023. We would like to thank Alantra for creating this new opportunity for dialogue, which will further help to grow Planetel's notoriety on the financial markets."*

As of 31 December 2020 the Group recorded Earnings of 18.09 million Euro, an increase of +17% over the 15.45 million Euro of 2019^(*). **Proforma Earnings** were Euro 19.96 million, an increase of 12% compared to the 17.76 million of 2019.

EBITDA was 3.26 million Euro (18% of earnings), an increase of **+32%** over the 2.48 million Euro of 2019. **Proforma EBITDA** was 3.55 million Euro (18% of earnings), a rise of **+36%** over the 2.62 million Euro of 2019.

EBIT is 0.73 million Euro (4.0% of earnings), an increase of **+16%** over the 0.63 million Euro of 2019. **Proforma EBITDA** was 0.93 million Euro (5% of earnings), an increase of +45% over the 0.64 million Euro of 2019.

The **Net Result** for the period is positive by 1.1 million Euro, an increase of **+89%** compared to the result of 0.58 million Euro for the same period of 2019 (incidence on earnings 6%).

The **Proforma Net Result** for the period is 1.29 million (incidence on earnings 6%), an increase of **+8%** compared to the result of 1.20 million Euro for 2019.

* * * * *

^(*) "Please note that with reference to the Issuer's press release published on 30 March 2021, although all the data provided there are correct, there was a merely formal error on line 8 of the second page of the body of the text, since: "As of 31 December 2020 the Group recorded earnings of 18.09 million Euro, an increase of +17% over the 15.45 million Euro of FY 2019."

This press release is available at the Company's registered office, in the Investor Relations section of www.planetel.it, on Borsa Italiana, and on the www.emarketstorage.com storage platform managed by Spafid Connect.

For further information:

PLANETEL S.p.A.

Michele Pagani
CFO & Investor Relations Manager
+39 035204094
ir@planetel.it

Investor Relations

POLYTEMS HIR
Bianca FERSINI MASTELLONI - Silvia MARONGIU
06.69923324-066797849
s.marongiu@polytemshir.it

Specialist

MIT SIM S.p.A.
02.30561270
info@mitsim.it

Nomad & Global Coordinator

Alantra Capital Markets
Milano, Via Borgonuovo 16
+39 3343903007
alfio.alessi@alantra.com

Media Relations

POLYTEMS HIR
Paolo SANTAGOSTINO
+393493856585
p.santagostino@polytemshir.it

*Holding company of a group that offers telecommunication services at national level, **Planetel S.p.A.** has developed a proprietary fibre optic network for the ultra-broadband connectivity of about 96 municipalities and provides TLC/IT services to over 19,000 customers in Lombardy, Veneto and Campania, through a multi-channel approach. Among the first Italian Internet Service Providers (ISP and WISP) to gradually develop its position in the telecommunication and system integration market, the company has been able to stand out on the territory as a single player offering integrated digital solutions, ASP / Cloud services and other IT solutions. Planetel, formerly a national phone operator, can now provide Business, Wholesale and Residential customers with fibre optic network connections, with the most advanced ultra-broadband connectivity and integrated communication solutions with FTTH-FTTP (Fibre to the Home – Fibre to the Premises) network architectures; its offer covers the entire value chain of ICT services that allows companies to accelerate their digitization process and time-to-market. Planetel's primary assets include a fibre optic network of approximately 1,400 Km. – CLOUD infrastructure in 3 Datacentres – 74 Planetel Points in 55 Municipalities – 800 Cabinets on the ground, etc.*

Planetel's main objective is the strategic implementation of their own ultra high-speed backbone network - up to 1.4Tb/s – which will enable faster, safer and more stable connections, guaranteeing greater service continuity for its customers.

Ticker: PLT - ISIN Code of ordinary shares: IT0005430951