

PLANETEL S.P.A.
MEETS THE FINANCIAL COMMUNITY
IN A ROADSHOW ORGANISED BY ALANTRA
WITH ITALIAN AND INTERNATIONAL INVESTORS
TO PRESENT THE DATA OF ITS FY 2022 FINANCIAL RESULTS

Treviolo (Bergamo), 17 May 2023 – Planetel S.p.A., (the “Company” or “Planetel”), parent company of the group of the same name operating nationwide in the telecommunications sector, listed on **Euronext Growth Milan**, a multilateral trading system organised and run by **Borsa Italiana S.p.A.**, has announced that tomorrow it will be meeting the international community by taking part in the Roadshow organised by Alantra - the Company’s Corporate Broker - with Italian and international investors, to whom it will present the financial results for the year ending 31 December 2022.

Planetel will be represented at the Alantra roadshow by its Chairman and CEO Bruno Pianetti and Managing Director Mirko Mare, who will take part in a busy day of one-to-one and small group meetings, some in-person and some via virtual links, with Italian and international professional investors.

“This roadshow - part of the schedule of meetings planned by Alantra - is an opportunity for continuity in our meetings with the financial market, following on from the excellent FY 2022 financial results,” declared Planetel Chairman and CEO **Bruno Pianetti**. *“We are very happy with the results achieved in FY 2022 and in spite of the criticalities deriving from the across-the-board rise in costs, we have maintained our high quality standards in the services offered to our customers. We are delighted to inform the financial community regarding our results and update investors on our Group’s growth prospects. We would like to thank Alantra for creating this new opportunity for dialogue, which will further help to grow Planetel’s positioning on the financial markets.”*

As of 31 December 2022 the Group recorded **earnings** from its core business of 30.5 million Euro, an increase of +38% over the 22.1 million Euro of 2021.

As of 31 December 2022, the total number of customers was 47,540, an increase of 34% compared to the 35,500 of the same period of 2021.

2022 also shows a significant improvement in the key economic and financial performance indicators, with double-digit growth.

EBITDA is 7.1 million Euro, an increase of +38% over the 5.2 million Euro of 2021. (Ebitda Margin 22%).

EBIT is 2.2 million Euro, an increase of +61% over the 1.4 million Euro of 2021 (EBIT Margin 7%).

The **Net Result** for the period shows a profit of 1.5 million Euro (5% of the value of production), a sharp increase compared to the result of 1.05 million Euro for the same period of 2021 (+40%).

The **Net Financial Position** as of 31 December 2022 was cash negative by 11.9 million Euro, compared to a cash negative position of 8.2 million Euro for 2021.

The difference is due to the payment of the balance of 1.0 million Euro for the acquisition of DiRete S.r.l. and 1.3 million Euro for the acquisition of Net-Admin S.r.l., and total investments of 5.9 million Euro during the year, most of them for the creation of optic fibre network infrastructure.

PRESS RELEASE

This press release is available from Borsa Italiana S.p.A., from the company's registered office and in the Investitori/Investor Relations/Financial Press Releases section of the website www.planetel.it. For its compulsory reporting, Planetel uses the eMarket SDIR circuit managed by Teleborsa s.r.l., with registered office at Piazza Priscilla 4, Rome.

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*Holding company of a group that offers telecommunication services at national level, **Planetel S.p.A.** has developed a proprietary fibre optic network for the ultra-broadband connectivity of about 262 municipalities and provides TLC/IT services to about 47,540 customers in Lombardy, Veneto and Campania, through a multi-channel approach. Among the first Italian Internet Service Providers (ISP and WISP) to gradually develop its position in the telecommunication and system integration market, the company has been able to stand out on the territory as a single player offering integrated digital solutions, ASP / Cloud services and other IT solutions. Planetel, formerly a national phone operator, can now provide Business, Wholesale and Residential customers with fibre optic network connections, with the most advanced ultra-broadband connectivity and integrated communication solutions with FTTH-FTTP (Fibre to the Home – Fibre to the Premises) network architectures; its offer covers the entire value chain of ICT services that allows companies to accelerate their digitization process and time-to-market. Planetel's primary assets include a fibre optic network of approximately 2,416 Km. – CLOUD infrastructure in 3 Datacentres – 140 Planetel Points in 110 Municipalities – 1,141 Cabinets on the ground, etc.*

Planetel's main goal is the strategic development of a high-speed proprietary backbone – up to 1.4Tb/s – which will allow more stable, faster and more secure connections with a guarantee of greater continuity of service for its customers.

Ticker: PLN - ISIN Code of ordinary shares: IT0005430951